

# May 2019



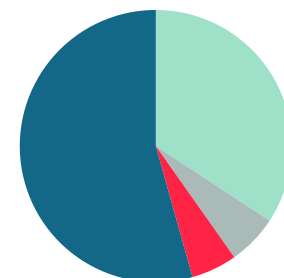
Area Delimited by School District Tulsa - Sch Dist (1) - Leasing Property Type



## MONTHLY INVENTORY ANALYSIS

Report produced on Jun 11, 2019 for MLS Technology Inc.

| Compared Metrics                               | 2018   | May 2019 | +/-%    |
|--|--------|----------|---------|
| Closed Listings                                | 46     | 63       | 36.96%  |
| Pending Listings                               | 6      | 11       | 83.33%  |
| New Listings                                   | 72     | 76       | 5.56%   |
| Average List Price                             | 1,100  | 1,036    | -5.79%  |
| Average Sale Price                             | 1,095  | 1,030    | -5.97%  |
| Average Percent of Selling Price to List Price | 99.64% | 99.42%   | -0.22%  |
| Average Days on Market to Sale                 | 43.20  | 39.65    | -8.21%  |
| End of Month Inventory                         | 142    | 100      | -29.58% |
| Months Supply of Inventory                     | 3.35   | 1.90     | -43.48% |



■ Closed (34.24%)  
■ Pending (5.98%)  
■ Other OffMarket (5.43%)  
■ Active (54.35%)

**Absorption:** Last 12 months, an Average of **53** Sales/Month  
**Active Inventory** as of May 31, 2019 = **100**

### Analysis Wrap-Up

#### Months Supply of Inventory (MSI) Decreases

The total housing inventory at the end of May 2019 decreased **29.58%** to 100 existing homes available for sale. Over the last 12 months this area has had an average of 53 closed sales per month. This represents an unsold inventory index of **1.90** MSI for this period.

#### Average Sale Price Falling

According to the preliminary trends, this market area has experienced some downward momentum with the decline of Average Price this month. Prices dipped **5.97%** in May 2019 to \$1,030 versus the previous year at \$1,095.

#### Average Days on Market Shortens

The average number of **39.65** days that homes spent on the market before selling decreased by 3.54 days or **8.21%** in May 2019 compared to last year's same month at **43.20** DOM.

#### Sales Success for May 2019 is Positive

Overall, with Average Prices falling and Days on Market decreasing, the Listed versus Closed Ratio finished strong this month.

There were 76 New Listings in May 2019, up **5.56%** from last year at 72. Furthermore, there were 63 Closed Listings this month versus last year at 46, a **36.96%** increase.

Closed versus Listed trends yielded a **82.9%** ratio, up from previous year's, May 2018, at **63.9%**, a **29.75%** upswing. This will certainly create pressure on a decreasing Month's Supply of Inventory (MSI) in the months to come.

### What's in this Issue

|   |           |
|---|-----------|
| <b>Closed Listings</b>                                | <b>1</b>  |
| <b>Pending Listings</b>                               | <b>2</b>  |
| <b>New Listings</b>                                   | <b>3</b>  |
| <b>Inventory</b>                                      | <b>4</b>  |
| <b>Months Supply of Inventory</b>                     | <b>5</b>  |
| <b>Average Days on Market to Sale</b>                 | <b>6</b>  |
| <b>Average List Price at Closing</b>                  | <b>7</b>  |
| <b>Average Sale Price at Closing</b>                  | <b>8</b>  |
| <b>Average Percent of Selling Price to List Price</b> | <b>9</b>  |
| <b>Market Summary</b>                                 | <b>10</b> |

### Real Estate is Local

#### Consumers Should Consult with a REALTOR®

Buying or selling real estate, for a majority of consumers, is one of the most important decisions they will make. Choosing a real estate professional continues to be a vital part of this process.

#### Identify a Professional to Manage the Procedure

REALTORS® are well-informed about critical factors that affect your specific market area - such as changes in market conditions, consumer attitudes and interest rates.

#### Are You Ready to Buy or Sell Real Estate?

Contact an experienced REALTOR®

**MLS Technology Inc. -**

**Phone:** 918-663-7500

**Email:** support@mlstechnology.com

# May 2019



Area Delimited by School District Tulsa - Sch Dist (1) - Leasing Property Type

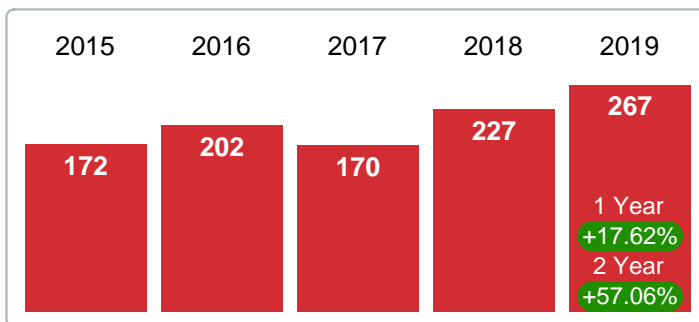
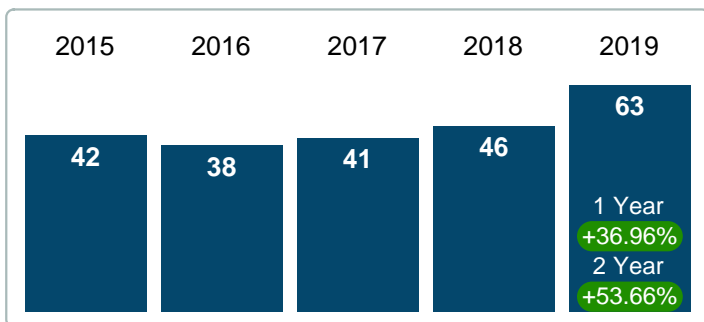


## CLOSED LISTINGS

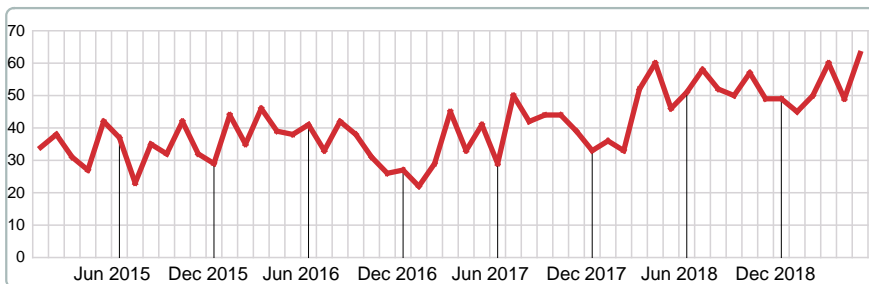
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### MAY

### YEAR TO DATE (YTD)

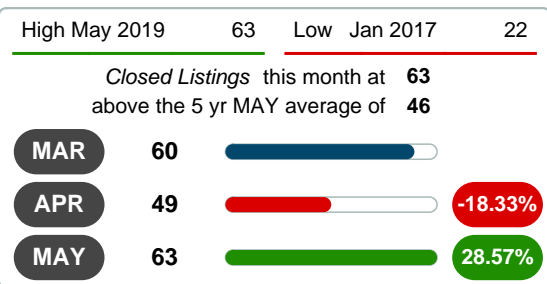


### 5 YEAR MARKET ACTIVITY TRENDS



### 3 MONTHS

5 year MAY AVG = 46



### CLOSED LISTINGS & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Closed Listings by Price Range |                | %           | AVDOM       | 1-2 Beds      | 3 Beds         | 4 Beds         | 5+ Beds        |
|--|----------------|-------------|-------------|---------------|----------------|----------------|----------------|
| \$0 and less                                   | 0              | 0.00%       | 0.0         | 0             | 0              | 0              | 0              |
| \$1-\$0  | 0              | 0.00%       | 0.0         | 0             | 0              | 0              | 0              |
| \$1-\$0  | 0              | 0.00%       | 0.0         | 0             | 0              | 0              | 0              |
| \$1-\$0  | 0              | 0.00%       | 0.0         | 0             | 0              | 0              | 0              |
| \$1-\$0  | 0              | 0.00%       | 0.0         | 0             | 0              | 0              | 0              |
| \$1-\$0  | 0              | 0.00%       | 0.0         | 0             | 0              | 0              | 0              |
| \$1 and up                                     | 63             | 100.00%     | 39.7        | 22            | 35             | 5              | 1              |
| <b>Total Closed Units</b>                      | <b>63</b>      |             |             | <b>22</b>     | <b>35</b>      | <b>5</b>       | <b>1</b>       |
| <b>Total Closed Volume</b>                     | <b>64,885</b>  | <b>100%</b> | <b>39.7</b> | <b>19.81K</b> | <b>36.64K</b>  | <b>5,840</b>   | <b>2,600</b>   |
| <b>Average Closed Price</b>                    | <b>\$1,030</b> |             |             | <b>\$900</b>  | <b>\$1,047</b> | <b>\$1,168</b> | <b>\$2,600</b> |

# May 2019



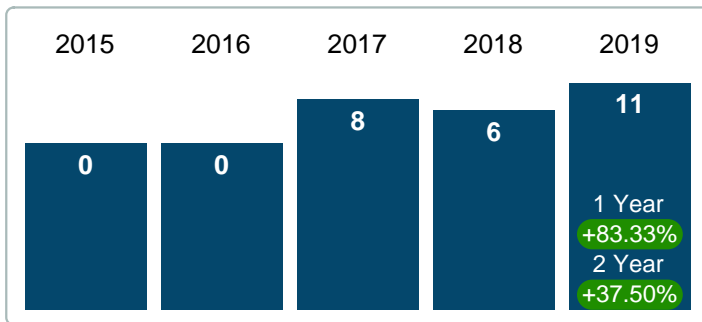
Area Delimited by School District Tulsa - Sch Dist (1) - Leasing Property Type



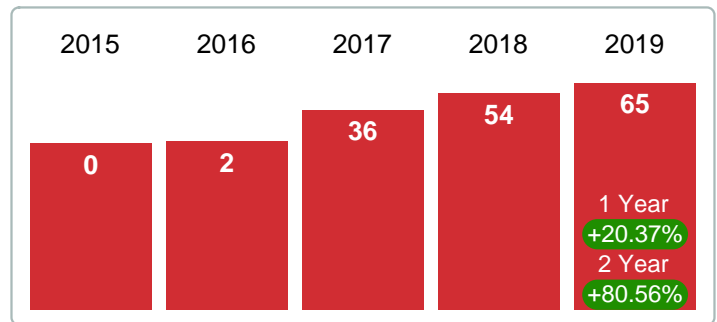
## PENDING LISTINGS

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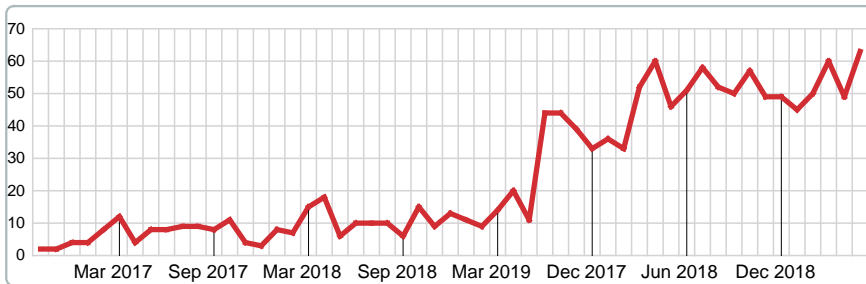
### MAY



### YEAR TO DATE (YTD)

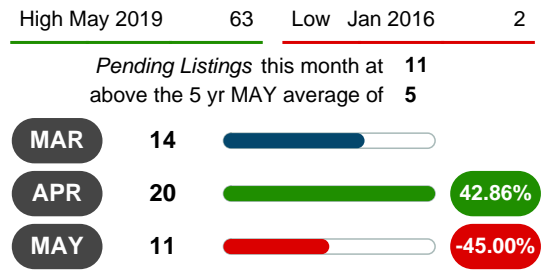


### 5 YEAR MARKET ACTIVITY TRENDS



### 3 MONTHS

5 year MAY AVG = 5



### PENDING LISTINGS & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Pending Listings by Price Range |                | %           | AVDOM       | 1-2 Beds       | 3 Beds         | 4 Beds       | 5+ Beds      |
|---|----------------|-------------|-------------|----------------|----------------|--------------|--------------|
| \$0 and less                                    | 0              | 0.00%       | 0.0         | 0              | 0              | 0            | 0            |
| \$1-\$0   | 0              | 0.00%       | 0.0         | 0              | 0              | 0            | 0            |
| \$1-\$0   | 0              | 0.00%       | 0.0         | 0              | 0              | 0            | 0            |
| \$1-\$0   | 0              | 0.00%       | 0.0         | 0              | 0              | 0            | 0            |
| \$1-\$0   | 0              | 0.00%       | 0.0         | 0              | 0              | 0            | 0            |
| \$1-\$0   | 0              | 0.00%       | 0.0         | 0              | 0              | 0            | 0            |
| \$1 and up                                      | 11             | 100.00%     | 23.1        | 4              | 7              | 0            | 0            |
| <b>Total Pending Units</b>                      | <b>11</b>      |             |             | <b>4</b>       | <b>7</b>       | <b>0</b>     | <b>0</b>     |
| <b>Total Pending Volume</b>                     | <b>11,465</b>  | <b>100%</b> | <b>26.6</b> | <b>4,095</b>   | <b>7,370</b>   | <b>0.00B</b> | <b>0.00B</b> |
| <b>Average Listing Price</b>                    | <b>\$1,018</b> |             |             | <b>\$1,024</b> | <b>\$1,053</b> | <b>\$0</b>   | <b>\$0</b>   |

# May 2019



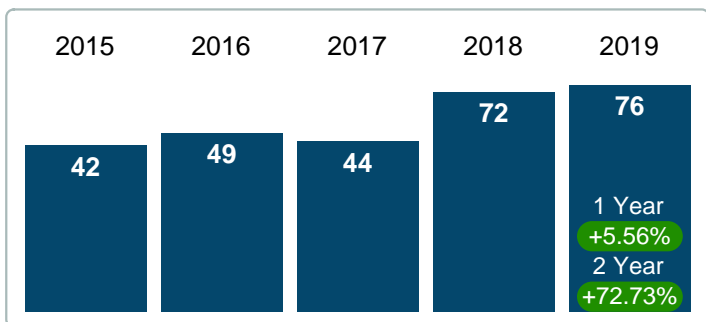
Area Delimited by School District Tulsa - Sch Dist (1) - Leasing Property Type



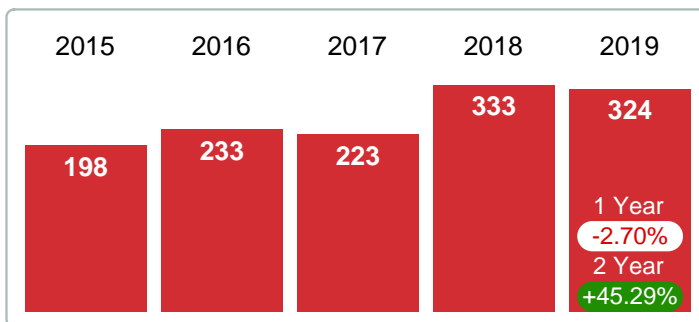
## NEW LISTINGS

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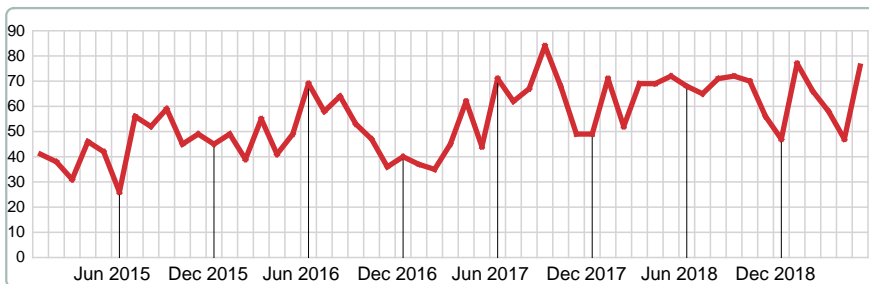
### MAY



### YEAR TO DATE (YTD)



### 5 YEAR MARKET ACTIVITY TRENDS



### 3 MONTHS

5 year MAY AVG = 57

High Sep 2017 84 Low Jun 2015 26

New Listings this month at 76  
above the 5 yr MAY average of 57



### NEW LISTINGS & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of New Listings by Price Range |               |             | Bedroom Distribution |                |                |              |
|---|---------------|-------------|----------------------|----------------|----------------|--------------|
| Price Range                                 | Count         | %           | 1-2 Beds             | 3 Beds         | 4 Beds         | 5+ Beds      |
| \$0 and less                                | 0             | 0.00%       | 0                    | 0              | 0              | 0            |
| \$1-\$0                                     | 0             | 0.00%       | 0                    | 0              | 0              | 0            |
| \$1-\$0                                     | 0             | 0.00%       | 0                    | 0              | 0              | 0            |
| \$1-\$0                                     | 0             | 0.00%       | 0                    | 0              | 0              | 0            |
| \$1-\$0                                     | 0             | 0.00%       | 0                    | 0              | 0              | 0            |
| \$1-\$0                                     | 0             | 0.00%       | 0                    | 0              | 0              | 0            |
| \$1 and up                                  | 76            | 100.00%     | 29                   | 43             | 4              | 0            |
| <b>Total New Listed Units</b>               | <b>76</b>     |             | <b>29</b>            | <b>43</b>      | <b>4</b>       | <b>0</b>     |
| <b>Total New Listed Volume</b>              | <b>76,630</b> | <b>100%</b> | <b>25.82K</b>        | <b>46.73K</b>  | <b>4,085</b>   | <b>0.00B</b> |
| <b>Average New Listed Listing Price</b>     | <b>\$871</b>  |             | <b>\$890</b>         | <b>\$1,087</b> | <b>\$1,021</b> | <b>\$0</b>   |

# May 2019



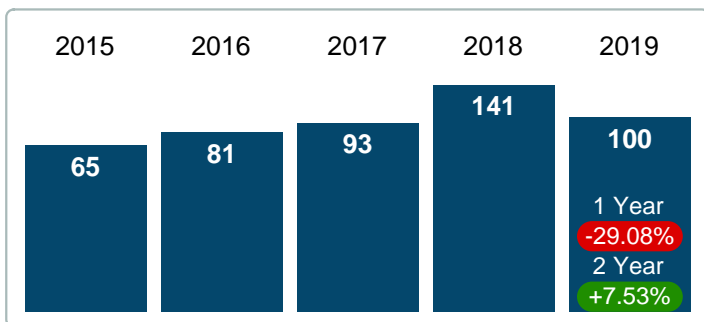
Area Delimited by School District Tulsa - Sch Dist (1) - Leasing Property Type



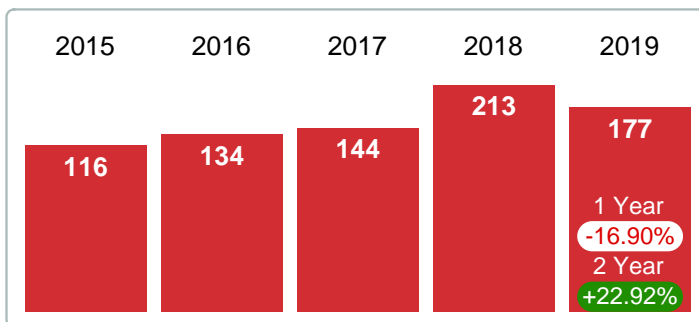
## ACTIVE INVENTORY

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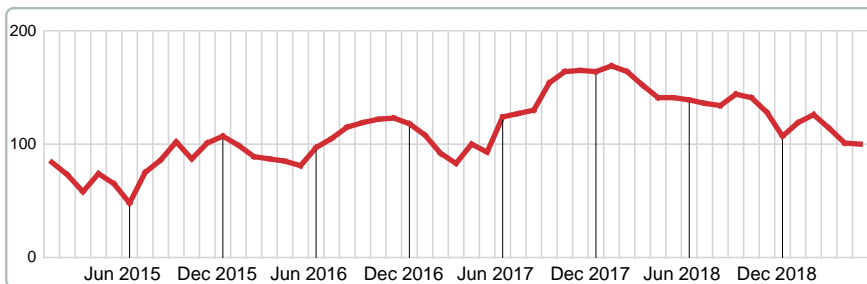
### END OF MAY



### ACTIVE DURING MAY

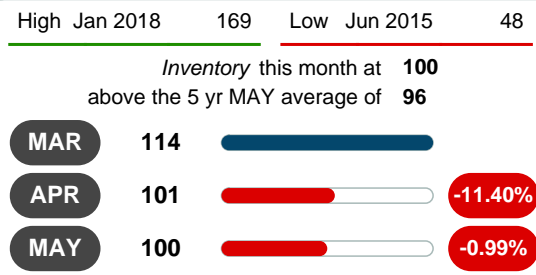


### 5 YEAR MARKET ACTIVITY TRENDS



### 3 MONTHS

5 year MAY AVG = 96



### INVENTORY & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Inventory by Price Range |     | %       | AVDOM   | 1-2 Beds | 3 Beds  | 4 Beds  | 5+ Beds |
|--|-----|---------|---------|----------|---------|---------|---------|
| \$0 and less                             | 0   | 0.00%   | 0.0     | 0        | 0       | 0       | 0       |
| \$1 \$0                                  | 0   | 0.00%   | 0.0     | 0        | 0       | 0       | 0       |
| \$1 \$0                                  | 0   | 0.00%   | 0.0     | 0        | 0       | 0       | 0       |
| \$1 \$0                                  | 0   | 0.00%   | 0.0     | 0        | 0       | 0       | 0       |
| \$1 \$0                                  | 0   | 0.00%   | 0.0     | 0        | 0       | 0       | 0       |
| \$1 \$0                                  | 0   | 0.00%   | 0.0     | 0        | 0       | 0       | 0       |
| \$1 and up                               | 100 | 100.00% | 50.5    | 40       | 52      | 7       | 1       |
| Total Active Inventory by Units          |     |         | 100     | 40       | 52      | 7       | 1       |
| Total Active Inventory by Volume         |     |         | 108,025 | 36.40K   | 59.52K  | 10.29K  | 1,825   |
| Average Active Inventory Listing Price   |     |         | \$1,080 | \$910    | \$1,145 | \$1,469 | \$1,825 |

# May 2019



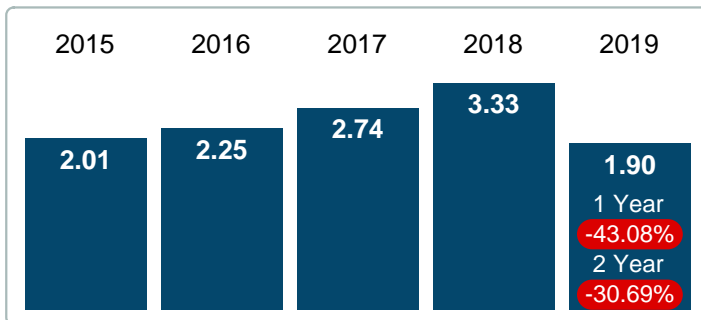
Area Delimited by School District Tulsa - Sch Dist (1) - Leasing Property Type



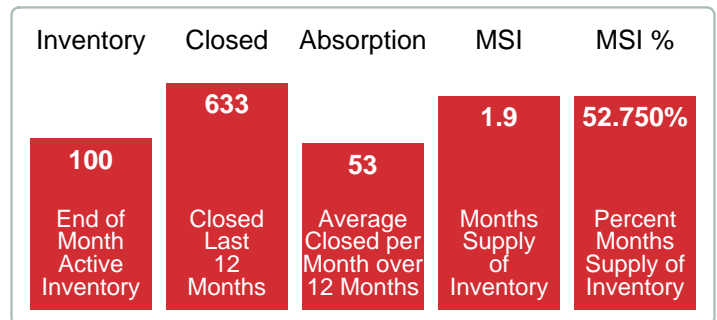
## MONTHS SUPPLY of INVENTORY (MSI)

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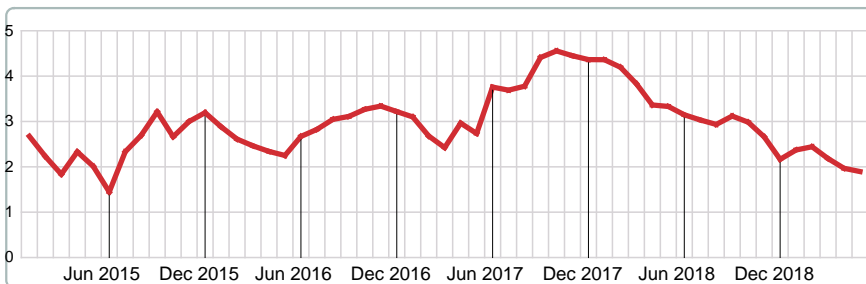
### MSI FOR MAY



### INDICATORS FOR MAY 2019

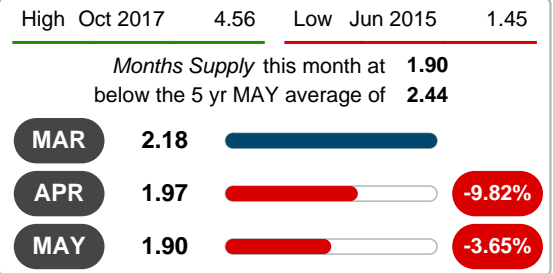


### 5 YEAR MARKET ACTIVITY TRENDS



### 3 MONTHS

5 year MAY AVG = 2.44



### MONTHS SUPPLY & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Active Inventory by Price Range and MSI |     | %       | MSI  | 1-2 Beds | 3 Beds | 4 Beds | 5+ Beds |
|---|-----|---------|------|----------|--------|--------|---------|
| \$0 and less  | 0   | 0.00%   | 0.00 | 0.00     | 0.00   | 0.00   | 0.00    |
| \$1 \$0   | 0   | 0.00%   | 0.00 | 0.00     | 0.00   | 0.00   | 0.00    |
| \$1 \$0   | 0   | 0.00%   | 0.00 | 0.00     | 0.00   | 0.00   | 0.00    |
| \$1 \$0   | 0   | 0.00%   | 0.00 | 0.00     | 0.00   | 0.00   | 0.00    |
| \$1 \$0   | 0   | 0.00%   | 0.00 | 0.00     | 0.00   | 0.00   | 0.00    |
| \$1 \$0   | 0   | 0.00%   | 0.00 | 0.00     | 0.00   | 0.00   | 0.00    |
| \$1 and up  | 100 | 100.00% | 1.90 | 2.07     | 1.73   | 2.21   | 6.00    |
| Market Supply of Inventory (MSI)                        |     |         | 1.90 | 2.07     | 1.73   | 2.21   | 6.00    |
| Total Active Inventory by Units                         |     | 100%    | 100  | 40       | 52     | 7      | 1       |

# May 2019



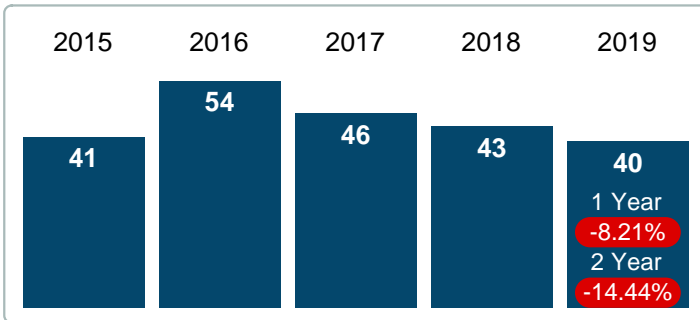
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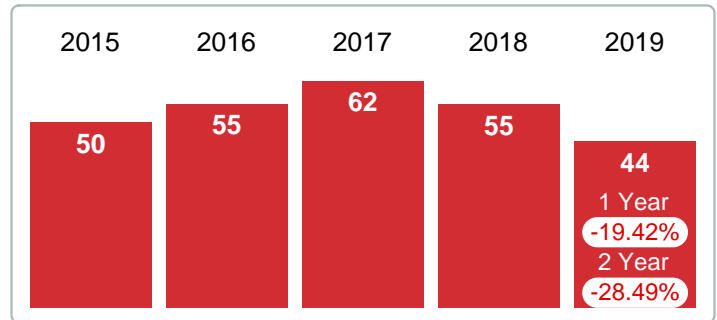
## AVERAGE DAYS ON MARKET TO SALE

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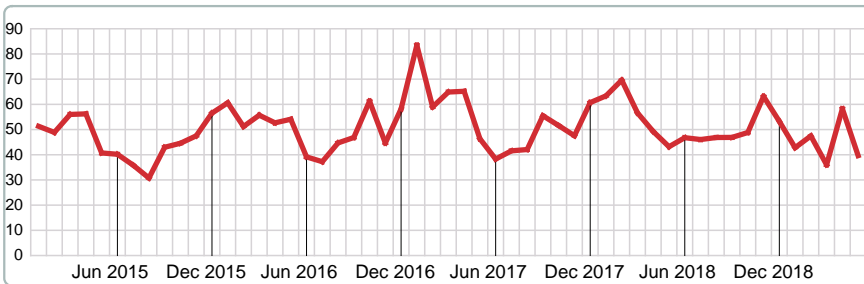
### MAY



### YEAR TO DATE (YTD)



### 5 YEAR MARKET ACTIVITY TRENDS



### 3 MONTHS

5 year MAY AVG = 45

High Jan 2017 83 Low Aug 2015 31

Average Days on Market to Sale this month at 40 below the 5 yr MAY average of 45



### AVERAGE DOM OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Average Days on Market to Sale by Price Range |                                     | %       | AVDOM  | 1-2 Beds | 3 Beds | 4 Beds | 5+ Beds |
|---|-------------------------------------|---------|--------|----------|--------|--------|---------|
| \$0 and less  | <div style="width: 0%;"></div> 0    | 0.00%   | 0      | 0        | 0      | 0      | 0       |
| \$1-\$0   | <div style="width: 0%;"></div> 0    | 0.00%   | 0      | 0        | 0      | 0      | 0       |
| \$1-\$0   | <div style="width: 0%;"></div> 0    | 0.00%   | 0      | 0        | 0      | 0      | 0       |
| \$1-\$0   | <div style="width: 0%;"></div> 0    | 0.00%   | 0      | 0        | 0      | 0      | 0       |
| \$1-\$0   | <div style="width: 0%;"></div> 0    | 0.00%   | 0      | 0        | 0      | 0      | 0       |
| \$1-\$0   | <div style="width: 0%;"></div> 0    | 0.00%   | 0      | 0        | 0      | 0      | 0       |
| \$1 and up  | <div style="width: 100%;"></div> 63 | 100.00% | 40     | 42       | 37     | 44     | 68      |
| Average Closed DOM  |                                     |         | 40     | 42       | 37     | 44     | 68      |
| Total Closed Units  |                                     | 100%    | 39.7   | 22       | 35     | 5      | 1       |
| Total Closed Volume   |                                     |         | 64,885 | 19.81K   | 36.64K | 5,840  | 2,600   |

# May 2019



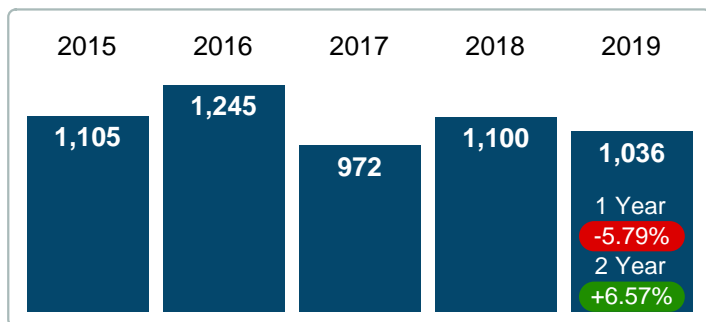
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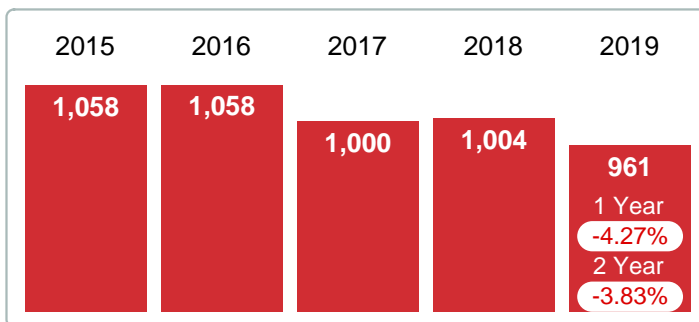
## AVERAGE LIST PRICE AT CLOSING

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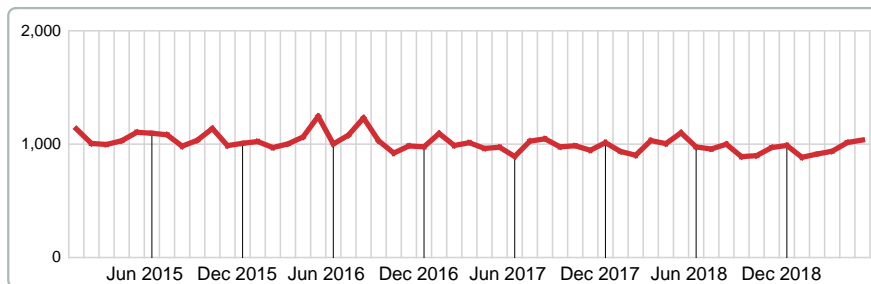
### MAY



### YEAR TO DATE (YTD)



### 5 YEAR MARKET ACTIVITY TRENDS

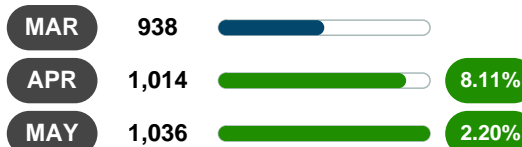


### 3 MONTHS

5 year MAY AVG = 1,092

High May 2016 1,245 Low Jan 2019 884

Average List Price at Closing this month at 1,036 below the 5 yr MAY average of 1,092



### AVERAGE LIST PRICE OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Average List Price at Closing by Price Range |    | %       | AVLPrice | 1-2 Beds | 3 Beds | 4 Beds | 5+ Beds |
|--|----|---------|----------|----------|--------|--------|---------|
| \$0 and less   | 0  | 0.00%   | 0        | 0        | 0      | 0      | 0       |
| \$1-\$0  | 0  | 0.00%   | 0        | 0        | 0      | 0      | 0       |
| \$1-\$0  | 0  | 0.00%   | 0        | 0        | 0      | 0      | 0       |
| \$1-\$0  | 0  | 0.00%   | 0        | 0        | 0      | 0      | 0       |
| \$1-\$0  | 0  | 0.00%   | 0        | 0        | 0      | 0      | 0       |
| \$1-\$0  | 0  | 0.00%   | 0        | 0        | 0      | 0      | 0       |
| \$1 and up   | 63 | 100.00% | 1,036    | 908      | 1,052  | 1,178  | 2,600   |
| Average List Price   |    |         | 1,036    | 908      | 1,052  | 1,178  | 2,600   |
| Total Closed Units   |    | 100%    | 1,036    | 22       | 35     | 5      | 1       |
| Total Closed Volume  |    |         | 65,290   | 19.98K   | 36.82K | 5,890  | 2,600   |



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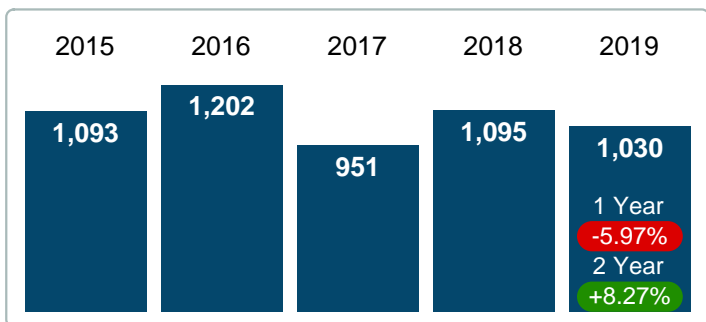
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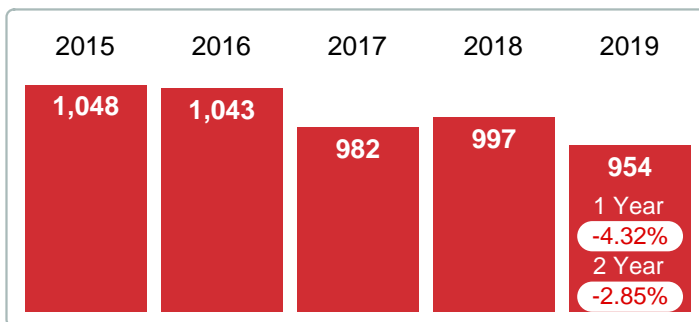
## AVERAGE SOLD PRICE AT CLOSING

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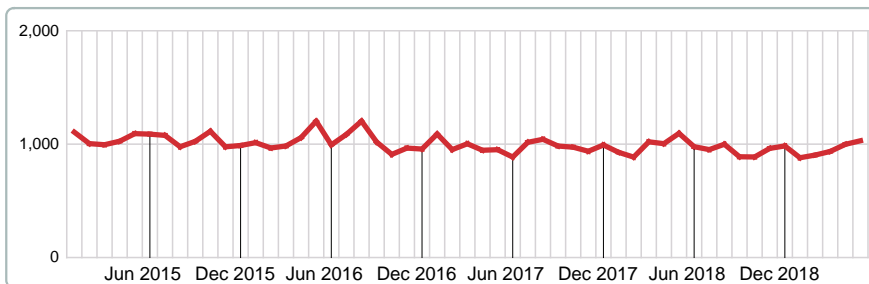
### MAY



### YEAR TO DATE (YTD)



### 5 YEAR MARKET ACTIVITY TRENDS



### 3 MONTHS

5 year MAY AVG = 1,074

High Aug 2016 1,203 Low Jan 2019 880

Average Sold Price at Closing this month at 1,030 below the 5 yr MAY average of 1,074

|     |       |              |       |
|-----|-------|--------------|-------|
| MAR | 936   | Progress bar |       |
| APR | 998   | Progress bar | 6.69% |
| MAY | 1,030 | Progress bar | 3.17% |

### AVERAGE SOLD PRICE OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Average Sold Price at Closing by Price Range |    | %       | AV Sale | 1-2 Beds | 3 Beds | 4 Beds | 5+ Beds |
|--|----|---------|---------|----------|--------|--------|---------|
| \$0 and less   | 0  | 0.00%   | 0       | 0        | 0      | 0      | 0       |
| \$1 \$0  | 0  | 0.00%   | 0       | 0        | 0      | 0      | 0       |
| \$1 \$0  | 0  | 0.00%   | 0       | 0        | 0      | 0      | 0       |
| \$1 \$0  | 0  | 0.00%   | 0       | 0        | 0      | 0      | 0       |
| \$1 \$0  | 0  | 0.00%   | 0       | 0        | 0      | 0      | 0       |
| \$1 \$0  | 0  | 0.00%   | 0       | 0        | 0      | 0      | 0       |
| \$1 and up   | 63 | 100.00% | 1,030   | 900      | 1,047  | 1,168  | 2,600   |
| Average Sold Price   |    |         | 1,030   | 900      | 1,047  | 1,168  | 2,600   |
| Total Closed Units   |    | 100%    | 1,030   | 22       | 35     | 5      | 1       |
| Total Closed Volume  |    |         | 64,885  | 19.81K   | 36.64K | 5,840  | 2,600   |

# May 2019



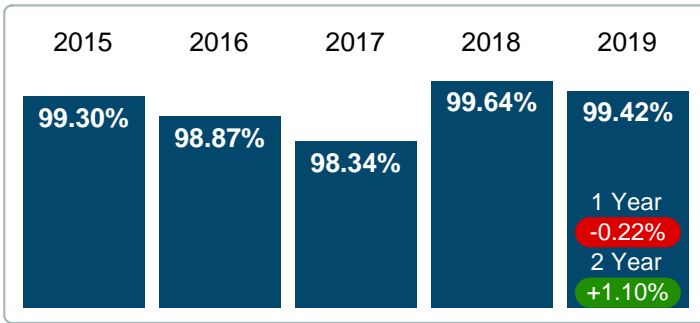
Area Delimited by School District Tulsa - Sch Dist (1) - Leasing Property Type



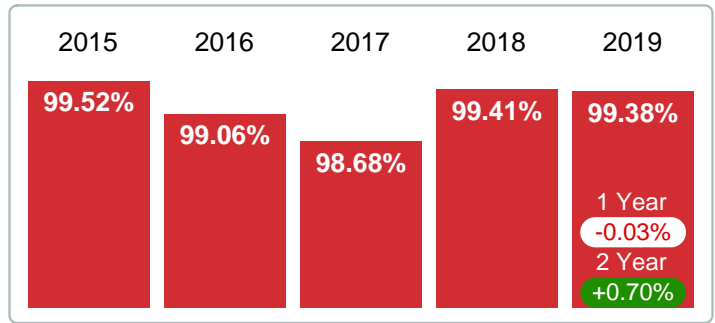
## AVERAGE PERCENT OF SELLING PRICE TO LISTING PRICE

Report produced on Jun 11, 2019 for MLS Technology Inc.

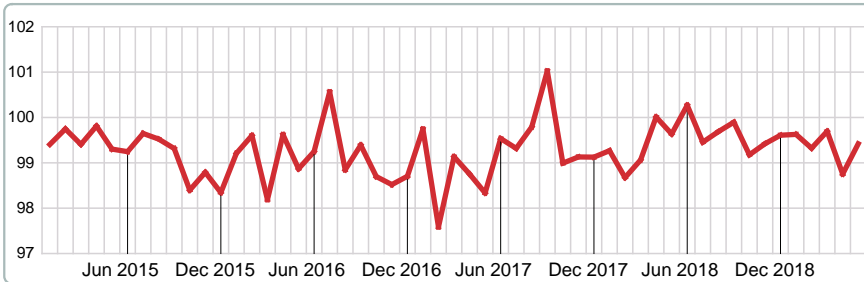
### MAY



### YEAR TO DATE (YTD)



### 5 YEAR MARKET ACTIVITY TRENDS

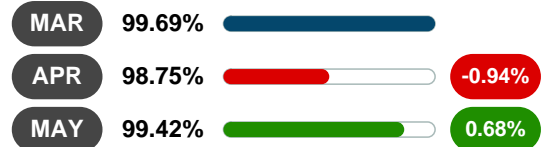


### 3 MONTHS

5 year MAY AVG = 99.11%

High Sep 2017 101.02% Low Feb 2017 97.59%

Average Sold/List Ratio this month at **99.42%** equal to 5 yr MAY average of **99.11%**



## AVERAGE SOLD/LIST RATIO OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Sold/List Ratio by Price Range |    | %       | AV S/L% | 1-2 Beds | 3 Beds | 4 Beds | 5+ Beds |
|--|----|---------|---------|----------|--------|--------|---------|
| \$0 and less                                   | 0  | 0.00%   | 0.00%   | 0.00%    | 0.00%  | 0.00%  | 0.00%   |
| \$1 \$0  | 0  | 0.00%   | 0.00%   | 0.00%    | 0.00%  | 0.00%  | 0.00%   |
| \$1 \$0  | 0  | 0.00%   | 0.00%   | 0.00%    | 0.00%  | 0.00%  | 0.00%   |
| \$1 \$0  | 0  | 0.00%   | 0.00%   | 0.00%    | 0.00%  | 0.00%  | 0.00%   |
| \$1 \$0  | 0  | 0.00%   | 0.00%   | 0.00%    | 0.00%  | 0.00%  | 0.00%   |
| \$1 \$0  | 0  | 0.00%   | 0.00%   | 0.00%    | 0.00%  | 0.00%  | 0.00%   |
| \$1 and up                                     | 63 | 100.00% | 99.42%  | 99.24%   | 99.55% | 99.20% | 100.00% |
| Average Sold/List Ratio                        |    | 99.40%  |         | 99.24%   | 99.55% | 99.20% | 100.00% |
| Total Closed Units                             |    | 63      | 100%    | 22       | 35     | 5      | 1       |
| Total Closed Volume                            |    | 64,885  |         | 19.81K   | 36.64K | 5,840  | 2,600   |

# May 2019



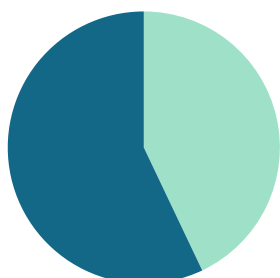
Area Delimited by School District Tulsa - Sch Dist (1) - Leasing Property Type



## MARKET SUMMARY

Report produced on Jun 11, 2019 for MLS Technology Inc.

### INVENTORY

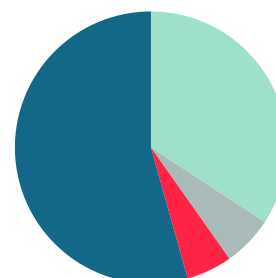


**Inventory**  
 New Listings  
**76 = 42.94%**  
 Start Inventory  
**101**  
 Total Inventory Units  
**177**  
 Volume  
**\$193,054**

### Market Activity

Closed Sales  
**63 = 34.24%**  
 Pending Sales  
**11 = 5.98%**  
 Other Off Market  
**10 = 5.43%**  
 Active Inventory  
**100 = 54.35%**

### MARKET ACTIVITY



| Compared Metrics                               | May    |        |         | Year to Date |        |         |
|--|--------|--------|---------|--------------|--------|---------|
|  | 2018   | 2019   | +/-%    | 2018         | 2019   | +/-%    |
| Closed Sales                                   | 46     | 63     | 36.96%  | 227          | 267    | 17.62%  |
| Pending Sales                                  | 6      | 11     | 83.33%  | 54           | 65     | 20.37%  |
| New Listings                                   | 72     | 76     | 5.56%   | 333          | 324    | -2.70%  |
| Average List Price                             | 1,100  | 1,036  | -5.79%  | 1,004        | 961    | -4.27%  |
| Average Sale Price                             | 1,095  | 1,030  | -5.97%  | 997          | 954    | -4.32%  |
| Average Percent of Selling Price to List Price | 99.64% | 99.42% | -0.22%  | 99.41%       | 99.38% | -0.03%  |
| Average Days on Market to Sale                 | 43.20  | 39.65  | -8.21%  | 54.90        | 44.24  | -19.42% |
| Monthly Inventory                              | 142    | 100    | -29.58% | 142          | 100    | -29.58% |
| Months Supply of Inventory                     | 3.35   | 1.90   | -43.48% | 3.35         | 1.90   | -43.48% |

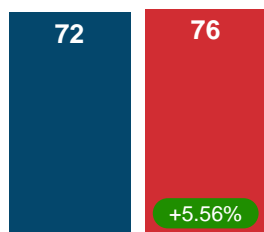
**Absorption:** Last 12 months, an Average of **53** Sales/Month

**Inventory** on May 31, 2019 = **100**

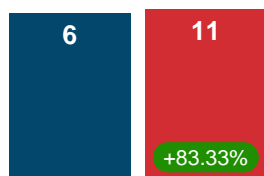
**2018** **2019**

### MAY MARKET

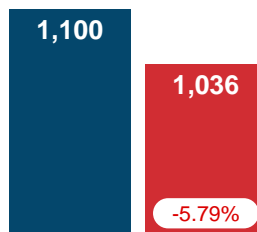
#### New Listings



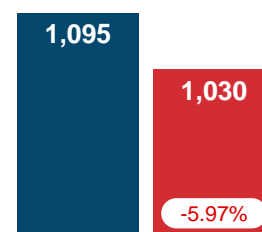
#### Pending Listings



#### List Price

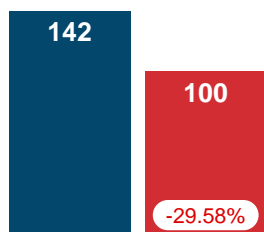


#### Sale Price

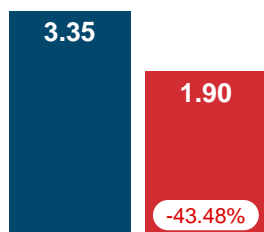


### INVENTORY

#### Active Inventory

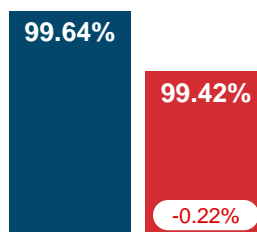


#### Monthly Supply of Inventory



### AVERAGE SOLD/LIST RATIO & DOM

#### Sale/List Ratio



#### Days on Market

